



GRADUS

Gerflor and Gradus offer products which are ideal for use in a wide variety of applications including healthcare, commercial office, education, retail, hospitality & leisure, and housing. Products can be combined to provide a complete package that balances performance, aesthetics and cost alongside environmentally responsible manufacturing processes.

Due to our ongoing success, we now have a vacancy for a

Distribution Sales Manager - South

Field Based – South UK

What the role looks like...

Reporting to the National Sales Manager, Distribution this role is responsible for the strategic account management and development of our Southern based Flooring Distributors.

Working hand-in-hand with the Southern RSM for Flooring and Accessories and the wider sales team. This role is crucial in maintaining both Gradus Accessories market share and to continue growing our share of Gerflor flooring market in the UK.

Skills...

- Entrepreneurial
- Strong communicator
- Hunter mentality
- Computer literate (Word, Excel, PowerPoint)
- End goal focused.
- Good networker/collaborator
- Autonomous
- Driven
- Ambitious

What we would like you to bring...

- Sales experience in field-based roles
- Flooring industry experience
- Preferably but essential Accessories experience
- Understanding of the Distribution route to market in the flooring industry
- Minimum A level education level
- Applicants must have full driver licence and the right to work in the UK / valid residency status to apply for this role.

What we can offer...

- Salary is competitive and in line with relevant skills, experience and potential product or industry knowledge.
- In addition, there is also a potential bonus of up to 35% of salary based on a mix of business performance and achievement of personal objectives.
- Laptop / Mobile Phone
- Company Car
- Full training in the role requirements
- Proactive and supported Probation Period - usually 6 months
- 26 days annual leave plus bank holidays (4-5 days saved for Christmas shutdown) pro rata.
- Option to purchase a further 5 days of annual leave.
- Company Pension scheme
- Employee Benefits Platform provided by VIVUP which includes Employee Assistance Programme - 24/7 free confidential advice, Discounted Gym Membership, discounted high street shopping and Cycle to work Scheme.
- Group life insurance and death in service
- Private Healthcare
- Pension auto-enrolment after 3 months
- Occupational Health Services
- Discounted Gym Membership with Everlast Gym
- Extremely high retention in a family orientated business

Eligibility Criteria...

You must have the right to work in the UK, and valid residency status and a full Driving Licence to apply for this role.

Applications should be made in writing with a current CV, to recruitment@gradus.com , or in writing to the HR Department, Springbank, Brunel Road, Macclesfield, SK11 0TA,

For more information, please visit our websites.

www.gerflor.co.uk www.gradus.com